

Message Text

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PAGE 01 QUITO 00902 082125Z

72

ACTION COME-00

INFO OCT-01 ARA-16 ISO-00 EA-11 SPC-03 SAM-01 AID-20 EB-11

NSC-10 RSC-01 CIEP-02 TRSE-00 SS-20 STR-08 OMB-01

CEA-02 FEA-02 INT-08 L-03 CIAE-00 INR-10 NSAE-00

PA-04 USIA-15 PRS-01 DRC-01 /151 W

----- 107820

P 082053Z FEB 74

FM AMEMBASSY QUITO

TO SECSTATE WASHDC PRIORITY 9952

INFO AMCONSUL GUAYAQUIL

LIMITED OFFICIAL USE QUITO 0902

PASS COMMERCE/BMEP

E.O. 11652: N/A

TAGS: ENERG, BEXP, EC

SUBJECT: PETROLEUM REFINERY

REF: QUITO 0609

1. DURING SEPARATE DISCUSSIONS FEBRUARY 8 WITH FORMER LOCAL CONSULTANT TO CEPE AND LOCAL BANK OF AMERICA MANAGER, BOTH OF WHICH MAINTAIN GOOD CONTACTS IN CEPE, NATIONAL PETROLUEM COMPANY, EMBOFF WAS INFORMED THAT GOE IS ON VERGE BREAKING OFF TALKS WITH SUMITOMO-CHIYODA. VISIT OF JAPANESE OFFICIAL LAST WEEK APPARENTLY FAILED TO RESOLVE DIFFERENCES OVER PRICE. JAPANESE GUARANTEE PERIOD EXPIRES NEXT WEEK AND WE ARE TOLD JAPANESE DO NOT INTEND TO RENEW. WE ARE STILL UNABLE TO CONFIRM THIS INFORMATION THROUGH OFFICIAL SOURCES.

2. IN VIEW OF ABOVE, COMMERCE MAY WISH TO INFORM FLUOR AND OTHER U.S. ENGINEERING COMPANIES THAT OPPORTUNITY MAY SOON PRESENT ITSELF TO MAKE OFFER. B OF A MANAGER THINKS GOE WILL DECLARE SUMITOMO-CHIYODA AWARD VOID AND NEGOTIATE DIRECTLY WITH TWO OR THREE

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NEW COMPANIES. HE SEES NO HOPE FOR MCKEE, AND HAS NOTIFIED

FLUOR, THROUGH HIS NEW YORK OFFICE, THAT U.S. FIRM IS WELL CON-
SIDERED HERE AND SHOULD BE PREPARED TO COME IN WITH OFFER.
HEMENWAY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: PETROLEUM INDUSTRY, REFINERIES, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 08 FEB 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: MorefiRH
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974QUITO00902
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: QUITO
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740245/aaaabqih.tel
Line Count: 64
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: QUITO 0609
Review Action: RELEASED, APPROVED
Review Authority: MorefiRH
Review Comment: n/a
Review Content Flags:
Review Date: 11 SEP 2002
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 SEP 2002 by boyleja>; APPROVED <12-Sep-2002 by MorefiRH>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PETROLEUM REFINERY
TAGS: ENRG, BEXP, EC
To: STATE
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005